



Job Posting: Virtual Financial Planner

About Us

IRONSHIELD empowers financial planners to break free from product-centric models through end-to-end infrastructure support, proven client acquisition systems, and training to accelerate revenue growth.

Role Overview

Location: Virtual (Canada/Ontario preferred)

Compensation: \$150,000–\$250,000 OTE (experience and client-portfolio fit dependent)

Start Date: Immediate

Key Responsibilities

- Serve business owners with comprehensive financial planning using IRONSHIELD's step-by-step process.
- Achieve monthly sales targets through social selling and nurtured lead pipelines.
- Maintain 90%+ client satisfaction ratings via structured fulfillment workflows.

Requirements

- Active insurance license + 5+ years in financial services
- Experience working with business owners
- Knowledgeable with financial planning software
- CFP designation (or equivalent) or willingness to obtain

Nice-to-Have

- An existing client base (ideally includes business owners)
- Familiarity with fee-based advisory models

Why Join IRONSHIELD?

- **Guided Scalability:** Leverage our technology, admin support, and industry relationships to focus on high-value advisory.
- **Double Industry Growth:** Average household potential nearly 2x market standards.

- Eliminate Guesswork: Pre-built sales/fulfillment processes with 40–50% efficiency gains.

Apply

Submit your resume and a 150-word statement on “How a process-driven approach elevates client outcomes” to hr@IRONSHIELD.com.

This plan prioritizes candidates who align with IRONSHIELD’s systems-first philosophy while addressing industry pain points (e.g., lack of support and inefficient acquisition)

The compensation range and remote flexibility target planners frustrated by capped earnings and rigid dealer models.